

Katy Morris

From: Lindsay Monti
Sent: Tuesday, September 15, 2026 11:43 AM
To: Katy Morris; Eden Olson
Cc: Lindsay Mehta
Subject: Re: GTM Roundtable Recap Draft

Approved!

[Lindsay Monti](#) | [JMI Equity](#) | [410.951.0206](#) (o)

From: Katy Morris <kmorris@jmi.com>
Sent: Tuesday, September 15, 2026 11:23 AM
To: Eden Olson <eolson@jmi.com>
Cc: Lindsay Mehta <lmehta@jmi.com>; Lindsay Monti <lmonti@jmi.com>
Subject: RE: GTM Roundtable Recap Draft

Hi Eden,

Please see below for the LinkedIn post for the GTM roundtable.

LinkedIn Post:

Don't deploy AI. Reshape the organization.

That was the one of the biggest takeaways from JMI's 2026 Go-to-Market Roundtable, where 200+ sales, marketing, and customer experience leaders gathered in Washington, D.C. to collaborate on what it takes to move past AI adoption and build an AI-first revenue organization.

Thank you to every attendee, speaker, and facilitator who made the event a success.

Next up: our 2026 HR Roundtable, November 11th – 12th in San Diego, CA.

Read more: [\[link to website post\]](#)

Thanks,
Katy

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